



# Sonoma County Water Agency Request for Statements of Qualifications

## Deadline for Submission

March 4, 2016

**RE: REQUEST FOR STATEMENTS OF QUALIFICATIONS FOR FRESHWATER SEDIMENT TESTING LABORATORY SERVICES IN SUPPORT OF STREAM MAINTENANCE PROGRAM**

## **I. Introduction**

The Sonoma County Water Agency (Water Agency) invites Statements of Qualifications (SOQs) from firms interested in providing freshwater sediment testing laboratory services in support of Water Agency's Stream Maintenance Program (Project).

Water Agency does not guarantee work to any qualified firm or consultant.

This is not a bid process.

## **II. Background**

The Water Agency maintains approximately 75 miles of flood control channels in Sonoma County, including the Russian River, Petaluma River, and Sonoma Creek watersheds. In accordance with the State Water Resource Control Board's (SWRCB) Water Quality Control Plan for Enclosed Bays and Estuaries of California – Part 1 Sediment Quality (Water Quality Control Plan) – Water Agency monitors sediment chemistry in these waterways, and particularly in the Russian River Estuary. For this reason, Water Agency needs the help of a testing laboratory to test soil in these waterways for specific analyses when conducting certain sediment removal activities.

## **III. Minimum Qualifications**

1. Consultant shall be accredited by the State of California, State Water Resources Control Board's Environmental Laboratory Accreditation Program (ELAP) utilizing the test methods required by the Water Agency, as noted in its permits (see Table 1 in Exhibit B).
2. Consultant shall meet all current National Environmental Laboratory Accreditation Program (NELAP) requirements for parameters tested.

3. Consultant shall have a Quality Assurance/Quality Control Plan and Program available to the Water Agency upon request.

Firms that do not meet the minimum qualifications will not have their SOQs evaluated under Section VI, Evaluation, below.

#### **IV. Local Service Provider Preference**

A 5% weighting will be provided in the total rating score for local firms. A Local Service Provider (local firm) is defined as a business or consultant who has a valid physical address located within Sonoma County from which the vendor or consultant operates or performs business on a day-to-day-basis, and holds a valid business license if required by a city within the jurisdiction of Sonoma County. A business shall affirm it qualifies as a local business on the provided Exhibit A (Declaration of Local Business for Services).

#### **V. Submittal of SOQs**

A sample agreement is enclosed. Please review the entire sample agreement carefully before submitting an SOQ. If any significant omissions or ambiguities in the sample agreement come to the Water Agency's attention while under review by interested firms, the Water Agency will make a uniform written response to all parties.

SOQs shall include the following:

1. A Table of Contents and page numbers.
2. Legal name of company, how organized (non-profit, LLC, etc.), and where company is incorporated. Not required for individuals.
3. Evidence of minimum qualifications (See Section III above.)
4. A statement of similar work previously performed, including at least three references with name of organization, contact person, and telephone number.
5. A statement of qualifications and a list of personnel to be assigned to the work, including a resume for each, listing education, experience, and expertise in this type of work.
6. An estimated breakdown of costs for the work, including hourly rates of personnel to be assigned to the work and anticipated expenses. Note costs for additional services, such as pick up/delivery of sample containers and samples, quality control samples (e.g., spikes, duplicates), fast turnaround charges, etc.
7. Any proposed exceptions to the indemnification, insurance, or other standard terms of the sample agreement. Please make comments as specific as possible; do not reference exceptions included in prior agreements. Exceptions not explicitly stated in the SOQ will not be considered during negotiations. Please note that proposing significant changes to standard terms may result in a lower evaluation score. If standard terms are acceptable, include the statement "No exception to standard terms."
8. Completed Declaration of Local Business for Services, if applicable.
9. An example electronic data deliverable (EDD) in MS Excel database format of test results that will be submitted with all final deliverables.

Submit electronic copy of SOQ by 5:00 PM, Friday, March 4, 2016, to Project Manager Chase Takajo at [chase.takajo@scwa.ca.gov](mailto:chase.takajo@scwa.ca.gov) and Technical Writing Specialist Jessica Cyphers at [jessica.cyphers@scwa.ca.gov](mailto:jessica.cyphers@scwa.ca.gov).

Submit one hard copy of SOQ within one week of electronic submittal. Mail to the attention of Central Records, Sonoma County Water Agency, or hand deliver to 404 Aviation Boulevard, Santa Rosa, California 95403-9019.

## **VI. Evaluation**

SOQs that do not include all of the information requested cannot be adequately evaluated. Evaluation will be based on:

1. Thoroughness of SOQ (Submittal items 1, 2, 3, and 4).
2. Professional qualifications and demonstrated ability to perform the work (Submittal items 4, 5).
3. Exceptions to standard terms in the sample agreement (Submittal item 7).
4. Local Service Provider Preference of 5 percent (Submittal item 8).
5. Submission of electronic data deliverable (EDD) in MS Excel database format of test results with all final deliverables (Submittal item 9).

A final agreement will be offered to the firm selected, if any. If the selected firm is not willing to accept the Water Agency's offer, other qualified firms may be contacted.

## **VII. Contacts**

If you have any questions, please contact Project Manager Chase Takajo at (707) 521-1872 or [chase.takajo@scwa.ca.gov](mailto:chase.takajo@scwa.ca.gov).

Sincerely,

Michael Thompson, P. E.  
Assistant General Manager – Business Operations

Encs.

c: Chase Takajo  
Jessica Cyphers

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**Exhibit A  
DECLARATION OF LOCAL BUSINESS FOR SERVICES**



**COUNTY OF SONOMA**

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**GENERAL SERVICES PURCHASING DIVISION**

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2300 COUNTY CENTER DRIVE, SUITE A208  
SANTA ROSA, CALIFORNIA 95403  
(707) 565-2433 Fax: (707) 565-6107

**DECLARATION OF LOCAL BUSINESS FOR SERVICES**

Sonoma County gives local businesses a preference in formal solicitations of services as set forth in the County of Sonoma Local Preference Policy for Services.

In order to qualify for this preference, a business must meet *all* of the following criteria:

1. For businesses with a location in a city within Sonoma County, a valid business license if required by the city; and
2. A valid physical address located within Sonoma County from which the vendor or consultant operates or performs business on a day-to-day basis.

By completing and signing this form, the undersigned states that, under penalty of perjury, the statements provided herein are true and correct and that the business meets the definition of a local business as set forth in the County of Sonoma Local Preference Policy for Goods.

All information submitted is subject to investigation as well as disclosure to third parties under the California Public Records Act. Incomplete, unclear, or incomprehensible responses to the following will result in the bid not being considered for application of the County's local preference policy. False or dishonest responses will cause the rejection of the bid and curtail the declarant's ability to conduct business with the County in the future. It may also result in legal action.

1. Legal name of business: \_\_\_\_\_
2. Physical address of the principal place of business.

\_\_\_\_\_  
\_\_\_\_\_

3. Business license issued by incorporated city within the County:

License Number \_\_\_\_\_ Issued by: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Printed Name & Title: \_\_\_\_\_

### Exhibit B: Analyses of Discrete Freshwater Sediment Samples

| EPA Test Method <sup>1</sup>                        | Analyte  | Reporting Limit for Soil <sup>2</sup> (mg/kg) | Analyte (cont.)         | Reporting Limit for Soil <sup>2</sup> (mg/kg) |
|---|--|---|-------------------------|---|
| <b>Conventional Parameters</b>                      |  |   |                         |   |
|   | Grain Size (%) (Gravel, Sand, Silt, Clay)      | 0.1   |                         |   |
| <b>9060</b>   | Total Organic Carbon (%)                       | 0.1   |                         |   |
|   | Total solids (%)                               | 0.1   |                         |   |
| <b>6020 or 7000 series</b>                          | <b>Total Metals</b>                            |   |                         |   |
|   | Arsenic  | 0.05  | Mercury (total)         | 0.005   |
|   | Cadmium (total)                                | 0.005   | Nickel (total)          | 0.1   |
|   | Chromium (total)                               | 0.02  | Selenium (total)        | 0.1   |
|   | Copper (total)                                 | 0.1   | Silver (total)          | 0.1   |
|   | Lead (total)                                   | 0.01  | Zinc (total)            | 0.5   |
| <b>8081 or 8082A</b>                                | <b>Organochlorine Pesticides</b>               |   |                         |   |
|   | Aldrin   | 0.002   | Dieldrin                | 0.002   |
|   | α-HCH (hexachlorocyclohexane)                  | 0.002   | Endosulfan I            | 0.002   |
|   | β-HCH  | 0.002   | Endosulfan II           | 0.002   |
|   | γ-HCH (Lindane)                                | 0.002   | Endosulfan sulfate      | 0.002   |
|   | δ-HCH  | 0.002   | Endrin                  | 0.002   |
|   | Chlordane (tech)                               | 0.002   | Endrin aldehyde         | 0.002   |
|   | 2,4'-DDD                                       | 0.002   | Heptachlor              | 0.002   |
|   | 4,4'-DDD                                       | 0.002   | Heptachlor epoxide      | 0.002   |
|   | 2,4'-DDE                                       | 0.002   | Toxaphene               | 0.002   |
|   | 4,4'-DDE                                       | 0.002   |                         |   |
|   | 2,4'-DDT                                       | 0.002   |                         |   |
|   | 4,4'-DDT                                       | 0.002   |                         |   |
| <b>8270C or 8270D<sup>3</sup></b>                   | <b>Polycyclic Aromatic Hydrocarbons (PAHs)</b> |   |                         |   |
|   | 2-Methylnaphthalene                            | 0.005   | Chrysene                | 0.001   |
|   | Acenaphthene                                   | 0.001   | Dibenz(a,h)anthracene   | 0.001   |
|   | Acenaphthylene                                 | 0.001   | Fluoranthene            | 0.001   |
|   | Anthracene                                     | 0.001   | Fluorene                | 0.001   |
|   | Benz(a)anthracene                              | 0.001   | Indeno(1,2,3-cd)pyrene  | 0.001   |
|   | Benzo(a)pyrene                                 | 0.001   | Naphthalene             | 0.001   |
|   | Benzo(b)fluoranthene                           | 0.001   | Phenanthrene            | 0.001   |
|   | Benzo(k)fluoranthene                           | 0.001   | Pyrene                  | 0.001   |
| <b>Analyses that May be Requested after 12/2016</b> |  |   |                         |   |
| <b>8015-modified</b>                                | <b>Total Petroleum Hydrocarbons (TPH)</b>      |   |                         |   |
|   | Diesel Range                                   | 1.0   | nC9-nC40 individual HCs | 0.01  |
|   | Motor Oil Range                                | 2.0   | Pristane                | 0.01  |
|   | Gasoline Range                                 | 1.0   | Phytane                 | 0.01  |
|   | Total Unresolved HC                            | 1.0   | Total Resolved HC       | 1.0   |
| <b>8082A or 8270D<sup>4</sup></b>                   | <b>Polychlorinated Biphenyls (PCBs)</b>        |   |                         |   |
|   | Aroclor 1016                                   | 0.02  | Aroclor 1242            | 0.02  |
|   | Aroclor 1221                                   | 0.02  | Aroclor 1248            | 0.02  |
|   | Aroclor 1232                                   | 0.02  | Aroclor 1254            | 0.02  |
|   |  |   | Aroclor 1260            | 0.02  |

**NOTES:**

<sup>1</sup> The most recent version of EPA's SW-846 Test Methods will be used.

<sup>2</sup> All sediment results to be reported in dry weight

<sup>3</sup> Analysis of PAH will be performed using appropriate cleanup methods (e.g., EPA Method 3550A with alumina column) to remove naturally occurring biogenic interferences.

<sup>4</sup> May be required if PCB congeners are requested

## **[SAMPLE] Agreement for Freshwater Sediment Testing in Support of Stream Maintenance Program**

This agreement (“Agreement”) is by and between **Sonoma County Water Agency**, a body corporate and politic of the State of California (“Water Agency”) and **Consultant, [To be determined]** (“Consultant”). The Effective Date of this Agreement is the date the Agreement is last signed by the parties to the Agreement, unless otherwise specified in Article 5 (Term of Agreement).

### **RECITALS**

- A. Consultant states that it is a duly-qualified and licensed laboratory analytical firm with expertise in laboratory testing and monitoring services for drinking water, storm water, wastewater, industrial waste, and landfill analysis for sludge, and related services.
- B. Consultant shall provide laboratory testing and reporting services for freshwater sediment samples collected in the Russian River, Petaluma River, and Sonoma Creek watersheds.
- C. Water Agency maintains approximately 75 miles of flood control channels in Sonoma County.
- D. As part of a California Environmental Quality Act litigation settlement agreement with the Russian River Watershed Protection Committee regarding the Russian River Estuary Management Project Environmental Impact Report (EIR), the Water Agency has agreed to monitor sediment chemistry in the Russian River Estuary in accordance with the State Water Resource Control Board’s (SWRCB) Water Quality Control Plan for Enclosed Bays and Estuaries of California – Part 1 Sediment Quality (Water Quality Control Plan).
- E. Water Agency’s permits for its Stream Maintenance Program require soil testing for specific analyses when conducting certain sediment removal activities.

In consideration of the foregoing recitals and the mutual covenants contained herein, the parties hereto agree as follows:

### **AGREEMENT**

#### **1. RECITALS**

- 1.1. The above recitals are true and correct.

#### **2. LIST OF EXHIBITS**

- 2.1. The following exhibits are attached hereto and incorporated herein:
  - a. Exhibit A: Scope of Work
  - b. Exhibit B: Schedule of Costs

- c. Exhibit C: Estimated Breakdown of Costs
- d. Exhibit D: Insurance Requirements

### 3. **SCOPE OF SERVICES**

- 3.1. *Consultant's Specified Services:* Consultant shall perform the services described in Exhibit A (Scope of Work), within the times or by the dates provided for in Exhibit A and pursuant to Article 9 (Prosecution of Work). In the event of a conflict between the body of this Agreement and Exhibit A, the provisions in the body of this Agreement shall control.
- 3.2. *Cooperation with Water Agency:* Consultant shall cooperate with Water Agency in the performance of all work hereunder. Consultant shall coordinate the work with Water Agency's Project Manager. Contact information and mailing addresses: **[To be determined.]**
- 3.3. *Performance Standard and Standard of Care:* Consultant hereby agrees that all its work will be performed and that its operations shall be conducted in accordance with the standards of a reasonable professional having specialized knowledge and expertise in the services provided under this Agreement and in accordance with all applicable federal, state and local laws, it being understood that acceptance of Consultant's work by Water Agency shall not operate as a waiver or release. Water Agency has relied upon the professional ability and training of Consultant as a material inducement to enter into this Agreement. If Water Agency determines that any of Consultant's work is not in accordance with such level of competency and standard of care, Water Agency, in its sole discretion, shall have the right to do any or all of the following: (a) require Consultant to meet with Water Agency to review the quality of the work and resolve matters of concern; (b) require Consultant to repeat the work at no additional charge until it is satisfactory; (c) terminate this Agreement pursuant to the provisions of Article 6 (Termination); or (d) pursue any and all other remedies at law or in equity.
- 3.4. *Assigned Personnel:*
  - a. Consultant shall assign only competent personnel to perform work hereunder. In the event that at any time Water Agency, in its sole discretion, desires the removal of any person or persons assigned by Consultant to perform work hereunder, Consultant shall remove such person or persons immediately upon receiving written notice from Water Agency.
  - b. Any and all persons identified in this Agreement or any exhibit hereto as the project manager, project team, or other professional performing work hereunder are deemed by Water Agency to be key personnel whose services were a material inducement to Water Agency to enter into this Agreement, and without whose services Water Agency would not have entered into this Agreement. Consultant shall not remove, replace, substitute, or otherwise

change any key personnel without the prior written consent of Water Agency.

- c. With respect to performance under this Agreement, Consultant shall employ the following key personnel: **[To be determined]**
- d. In the event that any of Consultant's personnel assigned to perform services under this Agreement become unavailable due to resignation, sickness, or other factors outside of Consultant's control, Consultant shall be responsible for timely provision of adequately qualified replacements.

#### **4. PAYMENT**

**[To be determined]**

#### **5. TERM OF AGREEMENT**

- 5.1. This Agreement shall expire on **[To be determined]**, unless terminated earlier in accordance with the provisions of Article 6 (Termination).

#### **6. TERMINATION**

- 6.1. *Authority to Terminate:* Water Agency's right to terminate may be exercised by Water Agency's General Manager.
- 6.2. *Termination Without Cause:* Notwithstanding any other provision of this Agreement, at any time and without cause, Water Agency shall have the right, in its sole discretion, to terminate this Agreement by giving 5 days written notice to Consultant.
- 6.3. *Termination for Cause:* Notwithstanding any other provision of this Agreement, should Consultant fail to perform any of its obligations hereunder, within the time and in the manner herein provided, or otherwise violate any of the terms of this Agreement, Water Agency may immediately terminate this Agreement by giving Consultant written notice of such termination, stating the reason for termination.
- 6.4. *Delivery of Work Product and Final Payment Upon Termination:* In the event of termination, Consultant, within 14 days following the date of termination, shall deliver to Water Agency all materials and work product subject to Paragraph 12.7 and shall submit to Water Agency an invoice showing the services performed, hours worked, and copies of receipts for reimbursable expenses up to the date of termination.
- 6.5. *Payment Upon Termination:* Upon termination of this Agreement by Water Agency, Consultant shall be entitled to receive as full payment for all services satisfactorily rendered and expenses incurred hereunder, an amount which bears the same ratio to the total payment specified in the Agreement as the services satisfactorily rendered hereunder by Consultant bear to the total

services otherwise required to be performed for such total payment; provided, however, that if services are to be paid on a per-hour or per-day basis, then Consultant shall be entitled to receive as full payment an amount equal to the number of hours or days actually worked prior to termination multiplied by the applicable hourly or daily rate; and further provided, however, that if Water Agency terminates the Agreement for cause pursuant to Paragraph 6.3, Water Agency shall deduct from such amounts the amount of damage, if any, sustained by Water Agency by virtue of the breach of the Agreement by Consultant.

## **7. INDEMNIFICATION**

7.1. Consultant agrees to accept all responsibility for loss or damage to any person or entity, including Sonoma County Water Agency, and to indemnify, hold harmless, and release Sonoma County Water Agency, its officers, agents, and employees, from and against any actions, claims, damages, liabilities, disabilities, or expenses, that may be asserted by any person or entity, including Consultant, that arise out of, pertain to, or relate to Consultant's or its agents', employees', contractors', subcontractors', or invitees' performance or obligations under this Agreement. Consultant agrees to provide a complete defense for any claim or action brought against Sonoma County Water Agency based upon a claim relating to Consultant's or its agents', employees', contractors', subcontractors', or invitees' performance or obligations under this Agreement. Consultant's obligations under this Article 7 apply whether or not there is concurrent negligence on the part of Sonoma County Water Agency, but, to the extent required by law, excluding liability due to conduct of Sonoma County Water Agency. Sonoma County Water Agency shall have the right to select its legal counsel at Consultant's expense, subject to Consultant's approval, which shall not be unreasonably withheld. This indemnification obligation is not limited in any way by any limitation on the amount or type of damages or compensation payable to or for Consultant or its agents, employees, contractors, subcontractors, or invitees under workers' compensation acts, disability benefits acts, or other employee benefit acts.

## **8. INSURANCE**

8.1. With respect to performance of work under this Agreement, Consultant shall maintain and shall require all of its subcontractors, consultants, and other agents to maintain, insurance as described in Exhibit D (Insurance Requirements).

## **9. PROSECUTION OF WORK**

9.1. Performance of the services hereunder shall be completed within the time required herein, provided, however, that if the performance is delayed by earthquake, flood, high water, or other Act of God or by strike, lockout, or similar labor disturbances, the time for Consultant's performance of this Agreement shall be extended by a number of days equal to the number of days Consultant has been delayed.

## **10. EXTRA OR CHANGED WORK**

10.1. Extra or changed work or other changes to the Agreement may be authorized only by written amendment to this Agreement, signed by both parties. Minor changes, which do not increase the amount paid under the Agreement, and which do not significantly change the Scope of Work or significantly lengthen time schedules may be executed by the Water Agency's General Manager in a form approved by County Counsel. The parties expressly recognize that Water Agency personnel are without authorization to order all other extra or changed work or waive Agreement requirements. Failure of Consultant to secure such written authorization for extra or changed work shall constitute a waiver of any and all right to adjustment in the Agreement price or Agreement time due to such unauthorized work and thereafter Consultant shall be entitled to no compensation whatsoever for the performance of such work. Consultant further expressly waives any and all right or remedy by way of restitution and quantum meruit for any and all extra work performed without such express and prior written authorization of Water Agency.

## **11. CONTENT ONLINE ACCESSIBILITY**

- 11.1. *Accessibility:* Water Agency policy requires that all documents that may be published to the Web meet accessibility standards to the greatest extent possible, and utilizing available existing technologies.
- 11.2. *Standards:* All consultants responsible for preparing content intended for use or publication on a Water Agency/County-managed or Water Agency/County-funded web site must comply with applicable federal accessibility standards established by 36 C.F.R. Section 1194, pursuant to Section 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. Section 794(d)), and Water Agency's Web Site Accessibility Policy located at <http://webstandards.sonoma-county.org>.
- 11.3. *Certification:* With each final deliverable intended for public distribution (report, presentations posted to the Internet, public outreach materials), Consultant shall include a descriptive summary describing how all deliverable documents were assessed for accessibility (e.g., Microsoft Word accessibility check; Adobe Acrobat accessibility check, or other commonly accepted compliance check).
- 11.4. *Alternate Format:* When it is strictly impossible due to the unavailability of technologies required to produce an accessible document, Consultant shall identify the anticipated accessibility deficiency prior to commencement of any work to produce such deliverables. Consultant agrees to cooperate with Water Agency staff in the development of alternate document formats to maximize the facilitative features of the impacted document(s); e.g., embedding the document with alt-tags that describe complex data/tables.

- 11.5. *Noncompliant Materials; Obligation to Cure:* Remediation of any materials that do not comply with Water Agency's Web Site Accessibility Policy shall be the responsibility of Consultant. If Water Agency, in its sole and absolute discretion, determines that any deliverable intended for use or publication on any Water Agency/County-managed or Water Agency/County-funded Web site does not comply with Water Agency Accessibility Standards, Water Agency will promptly inform Consultant in writing. Upon such notice, Consultant shall, without charge to Water Agency, repair or replace the non-compliant materials within such period of time as specified by Water Agency in writing. If the required repair or replacement is not completed within the time specified, Water Agency shall have the right to do any or all of the following, without prejudice to Water Agency's right to pursue any and all other remedies at law or in equity:
- a. Cancel any delivery or task order
  - b. Terminate this Agreement pursuant to the provisions of Article 6 (Termination); and/or
  - c. In the case of custom Electronic and Information Technology (EIT) developed by Consultant for Water Agency, Water Agency may have any necessary changes or repairs performed by itself or by another contractor. In such event, Consultant shall be liable for all expenses incurred by Water Agency in connection with such changes or repairs.
- 11.6. *Water Agency's Rights Reserved:* Notwithstanding the foregoing, Water Agency may accept deliverables that are not strictly compliant with Water Agency Accessibility Standards if Water Agency, in its sole and absolute discretion, determines that acceptance of such products or services is in Water Agency's best interest.

## **12. REPRESENTATIONS OF CONSULTANT**

- 12.1. *Status of Consultant:* The parties intend that Consultant, in performing the services specified herein, shall act as an independent contractor and shall control the work and the manner in which it is performed. Consultant is not to be considered an agent or employee of Water Agency and is not entitled to participate in any pension plan, worker's compensation plan, insurance, bonus, or similar benefits Water Agency provides its employees. In the event Water Agency exercises its right to terminate this Agreement pursuant to Article 6 (Termination), Consultant expressly agrees that it shall have no recourse or right of appeal under rules, regulations, ordinances, or laws applicable to employees.
- 12.2. *Taxes:* Consultant agrees to file federal and state tax returns and pay all applicable taxes on amounts paid pursuant to this Agreement and shall be solely liable and responsible to pay such taxes and other obligations, including, but not limited to, state and federal income and FICA taxes. Consultant agrees to indemnify and hold Water Agency harmless from any liability which it may incur to the United States or to the State of California or to any other public entity as a consequence of Consultant's failure to pay, when due, all such taxes and

obligations. In case Water Agency is audited for compliance regarding any withholding or other applicable taxes, Consultant agrees to furnish Water Agency with proof of payment of taxes on these earnings.

- 12.3. *Records Maintenance:* Consultant shall keep and maintain full and complete documentation and accounting records concerning all services performed that are compensable under this Agreement and shall make such documents and records available to Water Agency for inspection at any reasonable time. Consultant shall maintain such records for a period of four (4) years following completion of work hereunder.
- 12.4. *Conflict of Interest:* Consultant covenants that it presently has no interest and that it will not acquire any interest, direct or indirect, that represents a financial conflict of interest under state law or that would otherwise conflict in any manner or degree with the performance of its services hereunder. Consultant further covenants that in the performance of this Agreement no person having any such interests shall be employed. In addition, if required by law or requested to do so by Water Agency, Consultant shall submit a completed Fair Political Practices Commission Statement of Economic Interests (Form 700) with Water Agency within 30 calendar days after the Effective Date of this Agreement and each year thereafter during the term of this Agreement, or as required by state law.
- 12.5. *Nondiscrimination:* Consultant shall comply with all applicable federal, state, and local laws, rules, and regulations in regard to nondiscrimination in employment because of race, color, ancestry, national origin, religion, sex, marital status, age, medical condition, pregnancy, disability, sexual orientation or other prohibited basis. All nondiscrimination rules or regulations required by law to be included in this Agreement are incorporated herein by this reference.
- 12.6. *Assignment of Rights:* Consultant assigns to Water Agency all rights throughout the world in perpetuity in the nature of copyright, trademark, patent, right to ideas, in and to all versions of the plans and specifications, if any, now or later prepared by Consultant in connection with this Agreement. Consultant agrees to take such actions as are necessary to protect the rights assigned to Water Agency in this Agreement, and to refrain from taking any action which would impair those rights. Consultant's responsibilities under this provision include, but are not limited to, placing proper notice of copyright on all versions of the plans and specifications as Water Agency may direct, and refraining from disclosing any versions of the plans and specifications to any third party without first obtaining written permission of Water Agency. Consultant shall not use or permit another to use the plans and specifications in connection with this or any other project without first obtaining written permission of Water Agency.
- 12.7. *Ownership and Disclosure of Work Product:* All reports, original drawings, graphics, plans, studies, and other data or documents ("documents"), in whatever form or format, assembled or prepared by Consultant or Consultant's

subcontractors, consultants, and other agents in connection with this Agreement shall be the property of Water Agency. Water Agency shall be entitled to immediate possession of such documents upon completion of the work pursuant to this Agreement. Upon expiration or termination of this Agreement, Consultant shall promptly deliver to Water Agency all such documents, which have not already been provided to Water Agency in such form or format as Water Agency deems appropriate. Such documents shall be and will remain the property of Water Agency without restriction or limitation. Consultant may retain copies of the above described documents but agrees not to disclose or discuss any information gathered, discovered, or generated in any way through this Agreement without the express written permission of Water Agency.

### **13. DEMAND FOR ASSURANCE**

- 13.1. Each party to this Agreement undertakes the obligation that the other's expectation of receiving due performance will not be impaired. When reasonable grounds for insecurity arise with respect to the performance of either party, the other may in writing demand adequate assurance of due performance and until such assurance is received may, if commercially reasonable, suspend any performance for which the agreed return has not been received. "Commercially reasonable" includes not only the conduct of a party with respect to performance under this Agreement, but also conduct with respect to other agreements with parties to this Agreement or others. After receipt of a justified demand, failure to provide within a reasonable time, but not exceeding thirty (30) days, such assurance of due performance as is adequate under the circumstances of the particular case is a repudiation of this Agreement. Acceptance of any improper delivery, service, or payment does not prejudice the aggrieved party's right to demand adequate assurance of future performance. Nothing in this Article 13 limits Water Agency's right to terminate this Agreement pursuant to Article 6 (Termination).

### **14. ASSIGNMENT AND DELEGATION**

- 14.1. *Consent:* Neither party hereto shall assign, delegate, sublet, or transfer any interest in or duty under this Agreement without the prior written consent of the other, and no such transfer shall be of any force or effect whatsoever unless and until the other party shall have so consented.
- 14.2. *Subcontracts:* Notwithstanding the foregoing, Consultant may enter into subcontracts with the subconsultants specifically identified herein. If no subconsultants are listed, then no subconsultants will be utilized in the performance of the work specified in this Agreement. Approved subconsultants are as follows: **[To be determined]**
- 14.3. *Change of Subcontractors or Subconsultants:* If, after execution of the Agreement, parties agree that subconsultants not listed in Paragraph 14.2 will be utilized, Consultant may enter into subcontracts with subconsultants to perform

other specific duties pursuant to the provisions of this Paragraph 14.3. The following provisions apply to any subcontract entered into by Consultant other than those listed in Paragraph 14.2 above:

- a. Prior to entering into any contract with subconsultant, Consultant shall obtain Water Agency approval of subconsultant. Water Agency's Board of Directors must approve the selection of any subconsultant if the amount payable to subconsultant under the agreement exceeds \$25,000. In connection with such approval, Consultant shall provide Water Agency with copies of the responses to Consultant's Request for Proposals (RFP) to subconsultants, the names of key personnel who will be performing work under the agreement, and an explanation of Consultant's reasons for choosing the recommended subconsultant based upon the criteria in the RFP.
- b. All agreements with subconsultants shall (a) contain indemnity requirements in favor of Water Agency in substantially the same form as that contained in Article 7, (b) contain language that the subconsultant may be terminated with or without cause upon reasonable written notice, and (c) prohibit the assignment or delegation of work under the agreement to any third party.

14.4. *Summary of Subconsultants' Work:* Consultant shall provide Water Agency with a summary of work performed by subconsultants with each invoice submitted under Paragraph **[to be determined]**. Such summary shall identify the individuals performing work on behalf of subconsultants and the total amount paid to subconsultant, broken down by the tasks listed in the Scope of Work.

## 15. **METHOD AND PLACE OF GIVING NOTICE, SUBMITTING BILLS, AND MAKING PAYMENTS**

15.1. *Method of Delivery:* All notices, bills, and payments shall be made in writing and shall be given by personal delivery, U.S. Mail, courier service, or electronic means. Notices, bills, and payments shall be addressed as specified in Paragraph 3.2.

15.2. *Receipt:* When a notice, bill, or payment is given by a generally recognized overnight courier service, the notice, bill, or payment shall be deemed received on the next business day. When a copy of a notice, bill, or payment is sent by electronic means, the notice, bill, or payment shall be deemed received upon transmission as long as (1) the original copy of the notice, bill, or payment is deposited in the U.S. mail and postmarked on the date of the electronic transmission (for a payment, on or before the due date), (2) the sender has a written confirmation of the electronic transmission, and (3) the electronic transmission is transmitted before 5 p.m. (recipient's time). In all other instances, notices, bills, and payments shall be effective upon receipt by the recipient. Changes may be made in the names and addresses of the person to whom notices are to be given by giving notice pursuant to this Article 15.

## 16. **MISCELLANEOUS PROVISIONS**

- 16.1. *No Bottled Water:* In accordance with Water Agency Board of Directors Resolution No. 09-0920, dated September 29, 2009, no Water Agency funding shall be used to purchase single-serving, disposable water bottles for use in Water Agency facilities or at Water Agency-sponsored events. This restriction shall not apply when potable water is not available.
- 16.2. *No Waiver of Breach:* The waiver by Water Agency of any breach of any term or promise contained in this Agreement shall not be deemed to be a waiver of such term or promise or any subsequent breach of the same or any other term or promise contained in this Agreement.
- 16.3. *Construction:* To the fullest extent allowed by law, the provisions of this Agreement shall be construed and given effect in a manner that avoids any violation of statute, ordinance, regulation, or law. The parties covenant and agree that in the event that any provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remainder of the provisions hereof shall remain in full force and effect and shall in no way be affected, impaired, or invalidated thereby. Consultant and Water Agency acknowledge that they have each contributed to the making of this Agreement and that, in the event of a dispute over the interpretation of this Agreement, the language of the Agreement will not be construed against one party in favor of the other. Consultant and Water Agency acknowledge that they have each had an adequate opportunity to consult with counsel in the negotiation and preparation of this Agreement.
- 16.4. *Consent:* Wherever in this Agreement the consent or approval of one party is required to an act of the other party, such consent or approval shall not be unreasonably withheld or delayed.
- 16.5. *No Third-Party Beneficiaries:* Except as provided in Article 7 (Indemnification), nothing contained in this Agreement shall be construed to create and the parties do not intend to create any rights in third parties.
- 16.6. *Applicable Law and Forum:* This Agreement shall be construed and interpreted according to the substantive law of California, regardless of the law of conflicts to the contrary in any jurisdiction. Any action to enforce the terms of this Agreement or for the breach thereof shall be brought and tried in Santa Rosa or in the forum nearest to the city of Santa Rosa, in the County of Sonoma.
- 16.7. *Captions:* The captions in this Agreement are solely for convenience of reference. They are not a part of this Agreement and shall have no effect on its construction or interpretation.
- 16.8. *Merger:* This writing is intended both as the final expression of the Agreement between the parties hereto with respect to the included terms and as a complete and exclusive statement of the terms of the Agreement, pursuant to

Code of Civil Procedure Section 1856. No modification of this Agreement shall be effective unless and until such modification is evidenced by a writing signed by both parties.

16.9. *Survival of Terms:* All express representations, waivers, indemnifications, and limitations of liability included in this Agreement will survive its completion or termination for any reason.

16.10. *Time of Essence:* Time is and shall be of the essence of this Agreement and every provision hereof.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date last signed by the parties to the Agreement.

**[Insert signature page]**

# **Exhibit A**

## **Scope of Work**

**[To be determined]**

## **Exhibit B**

### **Schedule of Costs**

**[To be determined]**

## **Exhibit C**

### **Estimated Breakdown of Costs**

**[To be determined]**

## **Exhibit D**

### **Insurance Requirements**

With respect to performance of work under this Agreement, Consultant shall maintain and shall require all of its subcontractors, consultants, and other agents to maintain insurance as described below unless such insurance has been expressly waived by the attachment of a *Waiver of Insurance Requirements*. Any requirement for insurance to be maintained after completion of the work shall survive this Agreement.

Water Agency reserves the right to review any and all of the required insurance policies and/or endorsements, but has no obligation to do so. Failure to demand evidence of full compliance with the insurance requirements set forth in this Agreement or failure to identify any insurance deficiency shall not relieve Consultant from, nor be construed or deemed a waiver of, its obligation to maintain the required insurance at all times during the performance of this Agreement.

#### **1. INSURANCE**

- 1.1. Workers Compensation and Employers Liability Insurance
  - a. Required if Consultant has employees as defined by the Labor Code of the State of California.
  - b. Workers Compensation insurance with statutory limits as required by the Labor Code of the State of California.
  - c. Employers Liability with minimum limits of \$1,000,000 per Accident; \$1,000,000 Disease per employee; \$1,000,000 Disease per policy.
  - d. Required Evidence of Insurance: Certificate of Insurance.
  - e. If Consultant currently has no employees as defined by the Labor Code of the State of California, Consultant agrees to obtain the above-specified Workers Compensation and Employers' Liability insurance should employees be engaged during the term of this Agreement or any extensions of the term.
- 1.2. General Liability Insurance
  - a. Commercial General Liability Insurance on a standard occurrence form, no less broad than Insurance Services Office (ISO) form CG 00 01.
  - b. Minimum Limits: \$1,000,000 per Occurrence; \$2,000,000 General Aggregate; \$2,000,000 Products/Completed Operations Aggregate. The required limits may be provided by a combination of Excess or General Liability Insurance and Commercial Umbrella Liability Insurance. If Consultant maintains higher limits than the specified minimum limits, Water Agency requires and shall be entitled to coverage for the higher limits maintained by Consultant.
  - c. Any deductible or self-insured retention shall be shown on the Certificate of Insurance. If the deductible or self-insured retention exceeds \$25,000 it must be approved in advance by Water Agency. Consultant is responsible for

any deductible or self-insured retention and shall fund it upon Water Agency's written request, regardless of whether Consultant has a claim against the insurance or is named as a party in any action involving the Water Agency.

- d. Sonoma County Water Agency, its officers, agents, and employees, shall be additional insured(s) for liability arising out of operations by or on behalf of the Consultant in the performance of this Agreement.
- e. The insurance provided to the additional insureds shall be primary to, and non-contributory with, any insurance or self-insurance program maintained by them.
- f. The policy definition of "insured contract" shall include assumptions of liability arising out of both ongoing operations and the products-completed operations hazard (broad form contractual liability coverage including the "f" definition of insured contract in Insurance Services Office form CG 00 01, or equivalent).
- g. The policy shall cover inter-insured suits between the additional insureds and Consultant and include a "separation of insureds" or "severability" clause which treats each insured separately.
- h. Required Evidence of Insurance:
  - i. Copy of the additional insured endorsement or policy language granting additional insured status, and
  - ii. Certificate of Insurance.

### 1.3. Automobile Liability Insurance

- a. Minimum Limit: \$1,000,000 combined single limit per accident. The required limit may be provided by a combination of Automobile Liability Insurance and Commercial Excess or Umbrella Liability Insurance.
- b. Insurance shall cover all owned autos. If Consultant currently owns no autos, Consultant agrees to obtain such insurance should any autos be acquired during the term of this Agreement or any extensions of the term.
- c. Insurance shall cover hired and non-owned autos.
- d. Required Evidence of Insurance: Certificate of Insurance.

### 1.4. Standards for Insurance Companies

- a. Insurers, other than the California State Compensation Insurance Fund, shall have an A.M. Best's rating of at least A:VII.

### 1.5. Documentation

- a. The Certificate of Insurance must include the following reference: TW 15/16-074.
- b. All required Evidence of Insurance shall be submitted prior to the execution of this Agreement. Consultant agrees to maintain current Evidence of

Insurance on file with Water Agency for the entire term of this Agreement and any additional periods if specified in Sections 17.1, 17.2, and 17.3 above.

- c. The name and address for mailing Additional Insured endorsements and Certificates of Insurance is: Sonoma County Water Agency, 404 Aviation Boulevard, Santa Rosa, CA 95403-9019.
- d. Required Evidence of Insurance shall be submitted for any renewal or replacement of a policy that already exists, at least ten (10) days before expiration or other termination of the existing policy.
- e. Consultant shall provide immediate written notice if: (1) any of the required insurance policies is terminated; (2) the limits of any of the required policies are reduced; or (3) the deductible or self-insured retention is increased.
- f. Upon written request, certified copies of required insurance policies must be provided within thirty (30) days.

1.6. Policy Obligations

- a. Consultant's indemnity and other obligations shall not be limited by the foregoing insurance requirements.

1.7. Material Breach

- a. If Consultant fails to maintain insurance which is required pursuant to this Agreement, it shall be deemed a material breach of this Agreement. Water Agency, at its sole option, may terminate this Agreement and obtain damages from Consultant resulting from said breach. Alternatively, Water Agency may purchase the required insurance, and without further notice to Consultant, Water Agency may deduct from sums due to Consultant any premium costs advanced by Water Agency for such insurance. These remedies shall be in addition to any other remedies available to Water Agency.



# COUNTY OF SONOMA

## IMPORTANT CHANGE NOTICE TO COUNTY OF SONOMA SUPPLIERS

The County of Sonoma changed to a new electronic procurement system in February 2015. This REPLACED our existing system, which you might know as “SCOP” or “BuySpeed.” New County bidding opportunities are now posted on the new [Supplier Portal](#).

You must register in the [Supplier Portal](#) to take advantage of its many benefits, including:

- Receiving emailed bid alerts and notifications based on selected commodity codes
- Reviewing and bidding on County business opportunities
- Reviewing awarded contracts, purchase orders, invoices, and payments

We want your visits to the [Supplier Portal](#) to be productive and successful, and have developed some Frequently Asked Questions (FAQs) to help you register in and use our new system. If you experience any technical issues when registering, please email our [Vendor Desk](#).

**I’m a prospective Supplier and haven’t done business with the County before. How do I register?**

- Have your Taxpayer ID number or SSN on hand.
- Navigate to the [Supplier Portal](#). We recommend you open the [Bidder Registration Instructions](#) in a new window, or print them to use during registration.
- Click on [Register as a Bidder](#) and follow the registration instructions. Please be sure to review and select appropriate commodity category codes.

**I’m currently a County Vendor. Do I have to register again in the new system?**

*If you registered with the County before July 1, 2014, you are not registered in our new system. Please register in the new [Supplier Portal](#) in order to receive emailed bid notifications.*

- Have your Taxpayer ID or Social Security Number on hand, along with your current Vendor ID number. If you no longer have your Vendor ID number available, please email our [Vendor Desk](#).

- Navigate to the [Supplier Portal](#). We recommend you open the [Vendor Registration Instructions](#) in a new window, or print them to use during registration.
- Click on [Register as a Vendor](#) and follow the registration instructions. Please be sure to review and select appropriate commodity category codes.

*If you registered in the new system after July 1, 2014, you do not need to re-register. However, you do need to login to the [Supplier Portal](#) and update your account.*

- Navigate to the [Supplier Portal](#). We recommend you open the [Vendor Account Management](#) link in a new window, or print out to use during registration.
- Login with your User ID and password. If you have misplaced them, send an email to our [Vendor Desk](#). When you receive your User ID, reset your password using the link on the [Supplier Portal](#) and login.
- In order to receive emailed bid notifications, you must edit existing contacts, designate a contact to receive emailed bid notifications, and select category codes for the goods and/or services you offer.

#### **What can I do with my online Vendor account?**

- Review bidding opportunities and place bids
- View invoices, payments, account balances, and purchase orders
- Update your company contact information, including email addresses
- Set up additional user accounts for employees based on the type of access your business requests

#### **How will I know about the County's bid opportunities?**

You will receive emailed notifications of bid opportunities based on the commodity category codes you select during the registration process. Registration in the [Supplier Portal](#) does NOT guarantee the receipt of electronic notification for all applicable solicitations. Suppliers should routinely check our [Supplier Portal](#) for a list of current business opportunities. County of Sonoma Suppliers are responsible for self-managing and updating their accounts online. Accounts should be checked regularly to assure your company's contact information and category code selection is up to date.

#### **Whom should I contact if I cannot get into the system or have other technical issues?**

Please send an email to our Vendor Desk at [efs-vendor-desk@sonoma-county.org](mailto:efs-vendor-desk@sonoma-county.org).